

1. General Request for German Logistics Services

Company / Branch of Industry **Trading house**

Ift. Nummer: 09/2011-RUS

County of Inquiry **Russia**

1.1 General Information about the German Logistics Industry

Dairy products, huzelnut, animal product

1.2 Specific Requirements

1.2.1 Which kind of logistics services is needed?

Transportation from Germany, Spain, Italy to Russia

1.2.2 Which kind of product should be distributed?

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1.2.3 What is the annual amount of shipments / quantity?

Dairy products – 60 tons, huzelnut – 48 tons, animal products – 60 tons

1.2.4 What are the average dimensions of the shipments? (average weight (kg) and dimensions (cm) of the whole shipment or of one single shipment)

4-5 tons per month of each products category

1.2.5 How large is the distribution area within Germany respectively Europe?

1.2.6 What kind(s) of transport mode(s) is / are preferred?

Refrigerated truck, dry ref

1.2.7 Which service-level (e.g. delivery time to customer) for the distribution is needed?

Minimum – 3-4 week or less

1.2.8 Are additional handling services like packing, labelling, invoicing etc. requested?

no

1.2.9 Any further information (market segment B2B/B2C; starting date for operation etc.)?

Market segment is HoReCa (=Hotel, Restaurant Café), the starting date for cooperation is nearest future (August)

