



# 1. General Request for German Logistics Services

Company / Branch of Industry

Ift. Nummer: 01/2012-Azerbaijan

County of Inquiry

## 1.1 General Information about the German Logistics Industry

Provider of right logistics partners in Europe.

### 1.2.1 Which kind of logistics services is needed?

Shipping/container, trucking, railway; Bamberg (Germany) - (distance fm Nuremberg to Bamberg 60-70km) The goods should be moved fm Bamberg to Nuremberg central station by trucks; Destination: Kishly (st.code 547001)

### 1.2.2 Which kind of product should be distributed?

Technical equipments, spare parts for automobiles, colours, machine oil beer barley (HS-code: 100300)

### 1.2.3 What is the annual amount of shipments / quantity?

We are new, started 3 month ago. Within 3 month amount of realized business is 72000 Euro; 500-1000 ton  
Standard covered wagon with capacity of 55t

### 1.2.4 What are the average dimensions of the shipments? (average weight (kg) and dimensions (cm) of the hole shipment or of one single shipment)

Different; 50 ton is appropriate for per wagon. Coogs are in the bags.; Dimensions L: 1.2 m W: 0.60 m H: 0.20 m

### 1.2.5 How large is the distribution area within Germany respectively Europe?

From different countries of Europe, basically from Germany

### 1.2.6 What kind(s) of transport mode(s) is / are preferred?

From Germany trucking (especially groupage)

### 1.2.7 Which service-level (e.g. delivery time to customer) for the distribution is needed?

soonest

### 1.2.8 What kind of additional handling services like packing, labelling, invoicing etc. are requested?

It is rarely requested

### 1.2.9 When should the operations / the logistics services start?

From New Year

## 1.3. Any further information (market segment B2B/B2C etc.)?